



### Prospective Member Survey

The Boise Angel Alliance is a community of angel investors. The Boise Angel Alliances provides an opportunity for angel investors to convene, share best practices and gain access to educational programming. The Boise Angel Alliance and its membership are catalysts for angel investments and the formation of angel funds. The Boise Angel Alliances produces economic value to Idaho by supporting angel investors to make investments.

1. Name / Email / Phone

2. Mailing Address

3. Current Occupation / Position

4. Your business areas of expertise (e.g. manufacturing, software development, food processing, technology, etc.)

5. How did you learn about the Boise Angel Alliance?

6. Boise Angel Alliance Members you know

7. Are you an accredited investor? Have you ever been an angel investor? If yes, how long and the number of companies you have invested in.

8. Briefly describe your investment experience (e.g. stocks, bonds, real estate, private equity, venture capital, etc.):

9. Business-specific education (e.g. BBA, MBA, Accountancy, etc.):

10. Briefly describe your interests and goals in seeking membership in the Boise Angel Alliance:

11. Would you be willing to serve on a Boise Angel Alliance committee or Due Diligence Team?

12. Do you have any questions about the Boise Angel Alliance?

**If you answered yes to having previously been an angel investor in QUESTION 7, please complete the following additional questions, otherwise skip:**

13. As an angel investor, what was the typical stage a company was in at your first investment? (percent for each, totaling 100%): Start-up/seed \_\_\_\_\_% Early stage \_\_\_\_\_% Expansion \_\_\_\_\_% Later stage \_\_\_\_\_% Mezzanine to IPO \_\_\_\_\_% Public \_\_\_\_\_%

14. As an angel investor, what was the typical relationship you had with portfolio companies? (check all that apply) \_\_\_ Board member \_\_\_ Advisor/mentor \_\_\_ Officer \_\_\_ Employee \_\_\_ Consultant \_\_\_ Passive \_\_\_ Other: \_\_\_\_\_

15. As an angel investor, what was your typical investment range? (give percent for each, totaling 100%)  
Under \$5,000 \_\_\_\_\_% \$5,000 to \$10,000 \_\_\_\_\_% \$10,000 to \$25,000 \_\_\_\_\_% \$25,000 to \$50,000 \_\_\_\_\_% \$50,000 to \$100,000 \_\_\_\_\_% \$100,000 to \$500,000 \_\_\_\_\_% \$500,000 to \$1 Million \_\_\_\_\_% More than \$1 Million \_\_\_\_\_%

16. If a renewing BAA member, have you invested in any BAA presenting companies? \_\_\_ No \_\_\_ Yes. If yes, which company(s)? \_\_\_\_\_

If no, why not? \_\_\_\_\_

17. What is your preferred form of investment? (rank with 1 highest)

Equity \_\_\_\_\_ Debt \_\_\_\_\_ Combination \_\_\_\_\_ Case by case \_\_\_\_\_

18. What is your general expectation on length of time until return on investment?

\_\_\_ Less than 1 year \_\_\_ 1 to 3 years \_\_\_ 3 to 5 years \_\_\_ More than 5 years

19. In what industries have you invested? (check all that apply)

\_\_\_ Health care \_\_\_ Biotechnology \_\_\_ Software \_\_\_ Media \_\_\_ Energy \_\_\_ Agriculture  
\_\_\_ Manufacturing \_\_\_ E-Commerce \_\_\_ Hardware \_\_\_ Environment \_\_\_ Industrial  
\_\_\_ Semiconductor \_\_\_ Telecommunications \_\_\_ Business/Financial \_\_\_ Consumer Products  
\_\_\_ Food Products \_\_\_ Other \_\_\_\_\_

20. What has been your historical angel investment rate of return?

\_\_\_ Negative \_\_\_ 0% to 10% \_\_\_ 10% to 30% \_\_\_ 30% to 50% \_\_\_ 50% to 100 \_\_\_ 100% to 200% \_\_\_ > 200%

21. What did you enjoy about being part of an angel group? (rank all that apply, with 1 highest)

Deal flow \_\_\_\_\_ Education \_\_\_\_\_ Camaraderie/social \_\_\_\_\_ Joint due diligence \_\_\_\_\_  
Meeting companies \_\_\_\_\_ Shared expertise \_\_\_\_\_ Administrative support \_\_\_\_\_  
Professional support \_\_\_\_\_ Guest speakers \_\_\_\_\_ Supporting the Community \_\_\_\_\_  
Other (please specify) \_\_\_\_\_